



Insurance Distribution Management

Empowering Sales offices and brokers with best in class tools to manage relationships, agent/broker performance, and visibility into broker book of business.

Addressing your biggest challenges and questions

The insurance industry is going through rapid disruption caused by the impact of digital. Digital is transforming how people discover, engage and transact with businesses. At the same time, distribution partners increasingly want carriers to take up more responsibility, transparency and self-service capabilities. To win in the next era, carriers need to get ahead of these challenges and retool.

Manage your distribution channels and drive new business

PwC's Insurance Distribution Management solution addresses these changing expectations from both the policy holders and distribution channels. Powered by Salesforce Financial Services Cloud, our solution empowers sales offices and brokers with best-in-class tools to manage your relationships, agent/broker performance, and get full visibility of the broker book of business.

Benefits



360 broker view: Track pipeline, activities, goals vs performance, tasks, and events for users, teams, offices or regions



Data driven: Dynamic dashboards and key performance metrics provide easy to understand data for decisions



Increased collaboration and communication: Rapid, seamless coordination with brokers and agencies



Mobile App: Access to broker and opportunity information out in the field



Reduced dependency on paper tracking: Provides a "single source of truth" for the field and leadership



Collaborate on quoting and sales process: Close faster

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